

boat | **care** trading Ltd

ARE YOU LOOKING INTO PURCHASING A YACHT?



Boatcare Trading Ltd is a well reputed company with a proven track record of a passionate and honest yachting business dedicated to selling the right boats to the right customers. At Boatcare, yachts are promoted and sold by experienced yachtsmen rather than salesmen. At

Boatcare we will guide you through all the necessary steps in acquiring a yacht of your choice. We kindly invite you to view our database at www.boatcarelimited.com where you will find a comprehensive selection of new and pre-owned yachts of different makes and sizes.



boatcare trading Ltd.

Portomaso Marina, St Julian's Abate Rigord Street, Ta'Xbiex Tel: 21 388050 Mob: 7930 0680
info@boatcarelimited.com www.boatcarelimited.com



Technical Assistance Chandlery Yacht Registration Guardiennage Concierge Services
Yacht Management Bunkering Yacht Chartering Yacht Brokerage Wood/GRP Works

EXPERIENCE THE MEDITERRANEAN CHARTER A YACHT



Eager to discover the beauty of the Maltese coast? Want to have the luxury of cruising around this lovely island, whilst spending a relaxed day with family and friends and enjoying total privacy? What better way to do all this and more than from the deck of a modern yacht? Our vast selection of modern sailing or motor yachts will leave you stunned and spoilt for choice. Be it for

corporate or leisure events we offer comprehensive charter holidays whilst making sure that we never fail to give you individual professional attention. With a vast experience, spanning over 20 years, we can guarantee you the adventure of a lifetime whilst ensuring carefree sailing and safe secure yachting experiences.



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QUALITY SOLUTIONS FOR HANDS ON YACHT MANAGEMENT



Yacht management demands dedication and experience due to a complex variety of situations which may arise from time to time. Each and every particular yacht requires commitment and constant attention. A very famous saying goes "each hour spent on the water needs two hours of hard work and organization". Boatcare specializes in taking away all the unpleasantness there is to sailing to leave the boat owners purely to the enjoyment of the craft. We take care of berthing arrangements affecting all emergency and major repairs together with routine preventive maintenance

and docking with all winter requirements. We are also experienced in boat registration under the Maltese Flag, and in providing our clients with assistance in setting up and managing ownership trustees and advantageous vat leasing structures. We offer all necessary secretarial and connectivity services together with travel and accommodation arrangements, laundry and restaurant reservations tailored to the requirements of each and every individual client at very favorable rates, whilst always ensuring the highest Boatcare standards.



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YOUR OBVIOUS CHOICE FOR YACHT INSTALLATIONS



All boats - old and new - at some stage require additional equipment or the replacement of what is already in place. One always finds additional gear to install, or older equipment to modernise. This entails sourcing materials and equipment for the purpose of identifying needed space and organizing professional installation of the upgraded or new gear. This

sometimes can be a real nightmare to perform in a timely and cost-effective manner. This is exactly where Boatcare excels, as we have been carrying out such works for a considerably long time. Together with our trained and skilled personnel, we endeavor to deliver the best and most efficient results, ensuring both the owner's and captain's satisfaction.



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YOUR CONTACT FOR YACHT AGENCY SERVICES



At Boatcare, we look forward to being at your service for all your boating needs, whilst doing our utmost to exceed your expectations. We offer a full range of services to the yachting community according to contractual requirements. Some of our services cover boat maintenance, guardlanning, repairs on the water or on the

hard, overhauls and refits, antifouling works, washing detailing and polishing, technical support, carpentry, upholstery works, fuelling, yacht agency services, yacht brokerage and charters, insurance, and yacht deliveries. Please feel free to ask for a quotation and we guarantee that you will be in for a pleasant surprise.



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GET YOUR NAUTICAL LICENCE. PROFESSIONAL MARINE COURSES



According to Maltese Regulations, every person using a vessel with an engine exceeding 30hp needs a valid Nautical License. Boatcare Trading Ltd has fully qualified instructors who can provide professional and certified marine courses varying from Basic Nautical Licenses to Commercial Licensing in Power or Sailing courses. Our instructors are highly experienced sailors with optimum teaching

capabilities, all having a passion for the sea and the sport. They will introduce you to the true spirit of the sea, right through any stage of qualifications you desire. Boatcare is committed to ensure its esteemed clientele a detailed introduction to boating thus leading to very enjoyable and fruitful tuition sessions.

Get qualified now and head for the horizon!



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ALL YOU REQUIRE FOR YOUR YACHTING NEEDS IN MALTA



Boatcare operates two chandlery shops, one at Portomaso Marina and the other at Ta' Xbiex Marina. Whether a permanent resident in either one of Malta's marinas or a visiting yacht, you will find all your needs catered for with regards to any repairs or maintenance you might require. We would be pleased to offer you professional advice on any difficulties you might be encountering on your boat. This is how we at Boatcare prolong the yacht's usage periods, thus maximising your fulfilment. We offer a

complete selection of marine equipment and services required for the constant upkeep and general upgrades. Brands we represent include Douglas Marine with extensive range of stainless steel fittings, Italia Marine's with wide range of top quality cleaning and maintenance products, Dulon Polish and maintenance products, M2M Fenders, Seacurity Safety Equipment, Applelec Yacht Signage and Inmare Mooring Accessories. Our works are carried out with passion and pride.



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V.A.T - Benefits Of The Maltese Yacht Leasing Scheme

Where a yacht is registered as a pleasure yacht, amongst the benefits offered by the Maltese Maritime Flag is the settlement of Value Added Tax (VAT) payments on pleasure yachts which are subject to VAT in the member state of importation or acquisition. This is possible through the use of Maltese structures fully approved by the Maltese tax authorities, whereby a lease agreement is entered into between the owner of the yacht and the lessee, in return for a monthly consideration.



Sailing/ Motor Boats > 24m	30%	5.4% (30% x 18%)
Sailing Boats between 20.01m & 24m	40%	7.2% (40% x 18%)
Motor Boats between 16.01m to 24m	40%	7.2% (40% x 18%)
Sailing Boats between 10.01m to 20m	50%	9% (50% x 18%)
Motor boats between 12.01m to 16 m	50%	9% (50% x 18%)
All other boats	100%	18% (100% x 18%)

Where a yacht is registered under the Malta Flag as a commercial vessel, the owner pays an annual tonnage tax depending on the tonnage of the vessel. No income tax is charged on profits generated from the vessel's activities, including in the case of commercial and chartering activities.

Furthermore, the Maltese Flag offers attractive tax incentives to yacht and super yacht owners, encouraging commercial operation. In this regard, Guidelines for the Value Added Tax (VAT) Treatment of Short-Term Yacht Chartering taking place in Malta have recently been issued. These guidelines are intended to address situations in which a short-term charter of a yacht with a crew (or on a bareboat charter basis) is entered into between the owner or operator and the charterer, for a consideration.

Should you require any further details please do not hesitate to contact us.

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